

Role: Senior Sales Executive

Company: Site Visibility Ltd

Salary: £25k to 30k depending on experience, plus generous commission

Your Profile

As a Senior Sales Executive you will need at least 2 years sales experience and a comprehensive understanding of the Internet marketing landscape and the opportunities pay per click advertising and search engine optimisation presents. The Senior Sales Executive will be hungry for more success, with a natural flair for building new and existing relationships with key accounts and agency partners. This success is built on extensive face-to-face experience and your own personal drive and creativity.

The Role

As a Senior Sales Executive you will be responsible for building and managing key client relationships and revenue streams for our growing business. This is a creative and consultative sell and you will be given carte blanche to sell search engine marketing services across a variety of market sectors. However, experience of selling to the publishing and recruitment sectors is a distinct advantage. A big part of the role will be to develop and implement a sales strategy to help generate and convert more leads, as well as attend regular sales meetings with our account managers. This is a highly autonomous role which will create excellent commission opportunities for a candidate that thrives in this type of fast paced environment.

The Company

Site Visibility is a search engine marketing & optimisation agency based just outside Brighton. Search engine marketing is one the fastest growing Internet marketing sectors. Some of our clients include: CancerBackup, Haymarket Publishing, Legal Week, HSA, and Help the Aged.

The Package:

From £25 to £30k depending on experience, plus generous commission scheme.
20 days annual leave, plus an extra day for each year you've been at SiteVisibility up to a max. of 25 days, along with a day off on your birthday. We also work in a lovely bright and airy new office with showers and sea views.

How to apply:

Please apply by sending a CV and covering letter through to Damon Lightley.

Please email your application to: damon@sitevisibility.co.uk

Or post to:

Site Visibility Ltd
Adur Business Centre
Little High Street
Shoreham By Sea
West Sussex
BN43 5EG
<http://www.sitevisibility.co.uk>
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